

# Financial Results Overview for the 1<sup>st</sup> Quarter Ended June 30, 2022

Japan Asia Investment Co., Ltd. (JAIC) (TSE 8518)

Announcement date: August 12, 2022

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The figures in this document are based on consolidated financial statements prepared in accordance with the previous accounting standards.

### 1. Summary



### ✓ Results for the current quarter (year-on-year)

- Operating revenue of ¥ 219 million (up, 30.2 % year on year) and quarterly net loss attributable to owners of parent of ¥ (262) million (¥25 million reduction in deficit).
- Proceeds of sales of shares increased and investment write-off decreased.

### ✓ Business plan progress report

- Decided to invest in "non FIT type" solar power systems installed on the rooftops of distribution centers
- The mega solar power plant in Iwaki City, Fukushima started electricity sales in July. We sold our equity of the fund invested in this power plant in August.
- The logistic warehouse in Hidaka City, Saitama was built up in Apr. and was sold in June.
- The facility for the elderly in Minamiaoyama, Minato-ku was built up in May and was sold in June.
- The group home for the handicapped in Takamatsu City, Kagawa was built up. Expanded to 10 group homes including scheduled to be built up by the end of the year
- Business development has progressed steadily in new investment area.

### ✓ Result forecasts

- Full-year forecast remains unchanged. Sales of projects progress steadily. 2 projects were sold in 1Q and 1 project was sold in 2Q.
- Forecast for fist half was revised. Sales of shares and project will be delayed from 2Q to 3Q.

### 2. Results for the current quarter



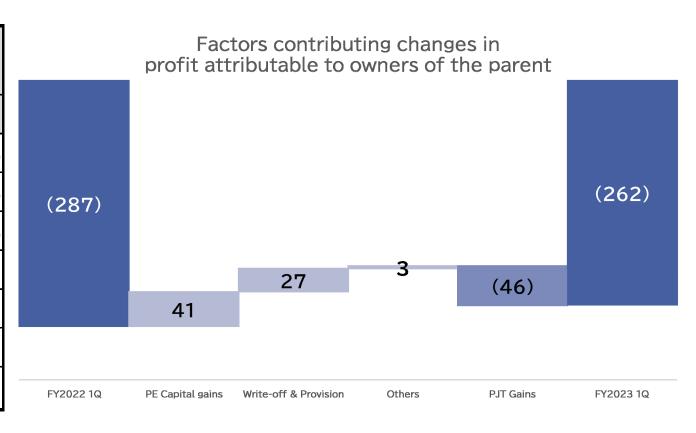
Outline of results P5

Break down of operating revenue & operating cost P8

### 2. Results for the current quarter - Outline of results - I/S $\triangle$ **JAIC**



(million yen)	FY 2022 (1Q)	FY 2023 (1Q)	
	Amount	Amount	Change
Operating revenue	168	7 219	30.2%
Operating cost	165	185	12.0%
Operating gross profit	3	34	929.7%
SG&A expenses	273	262	(4.0%)
Operating income	(270)	(227)	1
Ordinary income	(286)	(248)	-
Profit attributable to owners of parent	(287)	7 (262)	-



- Of operating revenue, proceeds of listed sales in Japan increased.
- Capital gains increased from sales of unlisted shares in Greater China.
- Investment write-off decreased.
- Upfront costs from projects increased.

## 2. Results for the current quarter - Outline of results - B/S $\triangle$ **JAIC**



	FY 2022	FY 2023 (1Q)		3 (1Q)
	Amount (million yen)	Amounq (million yen)	Change	fluctuation factors (billion yen)
Total assets	14,972	14,294	(4.5%)	
Cash and deposits	2,740	2,217	(19.1%)	repayments of loan (0.3), execution of investments & loans (0.1), expenses etc.(0.3), collection +0.2
Project oriented investment securities & loans	6,781	6,801	0.3%	
Strategic investment securities in partner companies	1,783	1,622	(9.0%)	unrealized gain (0.1)
Financial investment securities after deducting allowance for possible investment loss	3,029	3,016	(0.4%)	
Loans payable	5,943	5,633	(5.2%)	repayments of loan (0.3)
Total shareholders' equity	7,779	7,515	(3.4%)	loss (0.2)

- Cash and deposits decreased due to repayments of loan, and payment of expenses and interests.
- No significant changes in operational investment assets
- After securing investment funds for future growth, we will repay loans payable to an appropriate level.

# 2. Results for the current quarter - Outline of results - C/F $\triangle$ JAIC



(JPY million)	FY 2022 1Q	FY 2023 1Q
Operating cash flow	(533)	7 (265)
Investing cash flow	(0)	(0)
Financing cash flow	(507)	<b>1</b> (309)
Change in net cash flow	(1,024)	(561)
Cash & cash equivalents at end of period	2,276	1,836

Operating cash flow; net cash used in decreased as investment collection progressed.

Financing cash flow; net cash used in decreased due to a decrease of repayment of loans payable.

### 2. Results for FY Mar. 2022



### - Break down of operating revenue & operating cost

	Total		Private equity investment		Project oriented investment	
(JPY million)	FY 2022 (1Q)	FY 2023 (1Q)	FY 2022 (1Q)	FY 2023 (1Q)	FY 2022 (1Q)	FY 2023 (1Q)
Operating revenue	168	219	150	<b>1</b> 207	18	12
Fund management fees etc.	41	35	39	34	1	1
Proceeds of sales of securities	104	171	104	<b>7</b> 171	-	-
Fund interests income etc.	9	1	3	0	6	1
Other operating reveue	12	11	2	1	9	9
Operating cost	165	185	145	124	20	60
Cost of securities sold	88	113	88	113	-	-
Investment write-offs and Provision for allowance for possible investment losses	1 28	1	28	1		-
Fund interests losses etc.	46	66	27	8	18	58
Other operating costs	2	3	1	0	1	2
Operating gross profit	3	34	5	<b>1</b> 82	(2)	(48)

- ✓ Private equity investment Revenue increased and operating gross profit increased
  - Of operating revenue, proceeds of sales of securities increased due to progress of sales of listed shares in Japan.
  - Of operating cost, investment write-offs from investees those business development were delays decreased.
- ✓ Project oriented investment Revenue decreased and operating gross profit decreased
  - Of operating cost, fund interests losses etc. increased due to upfront costs from the smart agriculture project which expanded the vegetable plant and newly developed projects.

### 3. Business plan progress report



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### 3. Business plan progress report – Action plan



	Action plan for 3 years	Progress in the second year (since Apr. 2022)
Renewable energy	<ul> <li>✓ Increase investments in rooftop solar power generation project in Vietnam and biogas project in Japan.</li> <li>✓ Sell mega solar projects in Japan after the completion to post gain on sale.</li> </ul>	<ul> <li>✓ Decided to invest in "non FIT type" solar power systems installed on the rooftops of distribution centers</li> <li>✓ Mega solar power plant in Iwaki City, Fukushima started electricity sales in Jul. and was sold in Aug.</li> </ul>
Distribution center (logistics warehouse)	<ul> <li>✓ Increase investments as a priority area.</li> <li>✓ Invest in early stages of projects and achieve high returns by attracting later stage investors looking for middle-risk &amp; middle returns.</li> </ul>	The distribution center in Hidaka City, Saitama was built up in Apr. and sold in Jun. (This profit will be posted in 3Q.)
Healthcare (facility for the elderly)	Continue to invest in carefully selected projects	The facility in Minamiaoyama, Minato-ku was built up in May and sold in Jun. (This profit will be posted in 3Q.)
Healthcare (group home for the handicapped)	Invest in 50 projects by originating funds from major banks and leasing companies	<ul> <li>✓ The group home for the handicapped in Takamatsu City, Kagawa was built up.</li> <li>✓ Collaboration with regional financial institutions accelerated the business development.</li> </ul>
New investment area	Develop new investment area that will become a core revenue generator from businesses related to existing investment themes and other business themes which may arise from corona crisis	<ul> <li>✓ Invested in entertainment contents, "NAKED         FLOWERS FOR YOU", through PIA Corporation</li> <li>✓ Decided to invest in a shared atelier project in July</li> </ul>

- ✓ Business development progressed in renewable energy, distribution center and healthcare
- ✓ Invested in various projects in new investment area

### 3. Business plan progress report – Renewable energy



# Decided to invest in "non FIT type" solar power systems installed on the rooftops of distribution centers





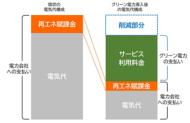
Strategic investee; KIC Holdings Inc.



Strategic investee; Smart Solar Corporation



2 施設内消費による経済性: 従来の電力より 安い電力で経営の安定化。



- BCP対策: 停電時にも大容量蓄電池で一定電力を確保し、 テナント様の事業継続性を強化。
- These distribution centers were developed by KIC Holdings Inc., one of our strategic investees. This non FIT type solar power system was developed by Smart Solar, other strategic investee.
- Combined and efficient operation of solar panels installed on the rooftop, storage batteries, and commercial power sources
- ✓ A low environmental-load distribution center that uses sunlight to cover 60% of the power used by the facility
- The clean energy generated can be consumed at low cost by the tenant of the facility. Additionally, this system functions as an independent emergency power source in the event of a power outage.
- ✓ This is the result of successful collaboration between strategic investee companies.

### 3. Business plan progress report – Renewable energy



Mega solar power plant in Iwaki City, Fukushima started electricity sales in Jul. 2022



Location	Iwaki City, Fukushima
Maximum output	around 2. 4 MW
Expected annual power generation	Around 2,950 MWh (Equivalent to annual power consumption of approx. 620 average households %)
Start of electricity sales	July 2022
Investment exit	August 2022



X Annual power consumption of average households are converted at 4,743 kWh per annum based on the Photovoltaic Power Generation Association "Disclosure Guidelines (FY 2022).

### 3. Business plan progress report - Logistic warehouse





KIC Sayamahidaka Distribution Center was built up in Apr. 2022



# Strategic investee; KIC Holdings Inc.

Location	Hidaka City, Saitama
Access	approximately 0.5 km from the Ken-O Expressway "Sayamahidaka IC", approximately 4.8km from Seibu Shinjuku Line "Sayama City" Station
Outline of warehouse	Total floor space: 15,113㎡, 4 floors above ground
Investment execution	Jan. 2021
Completion	Apr. 2022
Investment exit	Jun. 2022



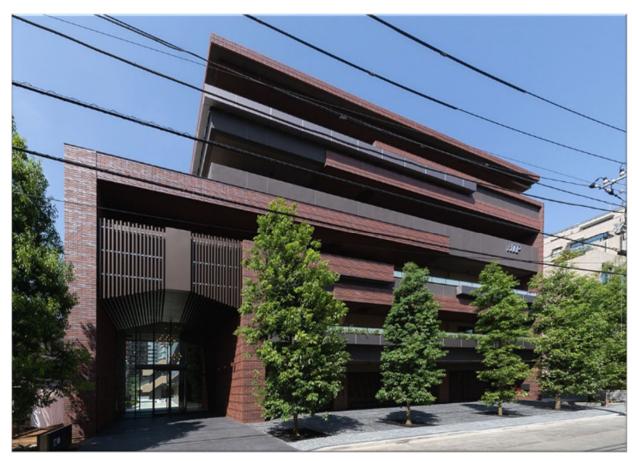
## 3. Business plan progress report – Facility for the elderlies **AJAIC**





### Facility in Minamiaoyama, Minato-ku was built up in May 2022

	1
Name	Plaisant Luxe Minami Aoyama
	about 15 minutes from Tokyo
	Metro Hibiya Line Hiroo Station,
	17 minutes from Tokyo Metro
Access	Chiyoda Line Omotesando Station,
	about 15 minutes from Minami
	Aoyama 7-chome bus stop, on
	foot
	Site area: 1,691.52㎡, Reinforced
	concrete construction, 5 floors
Outline	above ground,
	Paid nursing home for the elderly
	(Capacity 61 people)
Investment execution	Jan. 2021
Completion	May. 2022
Investment exit	Jun. 2022





Partner company: AIP Healthcare Japan GK

### 3. Business plan progress report







Social Inclu Home Kagawa Town Takamatsu was built up in May 2022

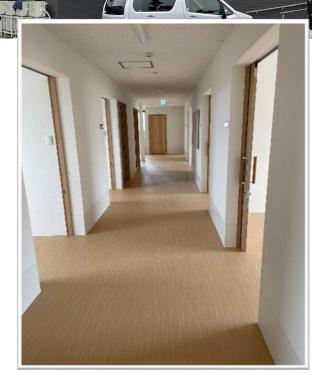


# Strategic investee; social inclu CO., LTD.

Location	Kagawa town, Takamatsu city, Kagawa
Completion	May 2022
No. of rooms	20 for residents, 2 for short-stay
Type of group home	24-hours support service type
Operator	social inclu CO., LTD.







### 3. Business plan progress report

### Group home for the handicapped



Collaboration with regional financial institutions accelerated business development







- ✓ By strengthening cooperation with regional financial institutions, the speed of project development has accelerated and the target area has expanded.
- Expanded to 10 group homes including scheduled to be built up by the end of the year
- Social Inclue, our partner company of group home for the handicapped business, operates these group homes.
- We have also invested in Social Inclu and have proactively supported its growth through developing projects.

### 3. Business plan progress report – New business



Decided to invest in a shared atelier in Fujisawa City, Kanagawa in Jul. 2022





# Partner company; ENJOYWORKS

A photo of "Sakurayama Shared Atelier" where ENJOYWORKS renovated an abandoned factory in Sakurayama, Zushi City, Kanagawa.



- ✓ Decided to invest in a shared atelier project to renovate an abandoned factory in Fujisawa City, Kanagawa into a shared factory and shared atelier for creators and artists
- ✓ ENJOYWORKS ("EW"), the partner company of this project, develops and renovates real estate for 15 years since its incorporation. EW has successfully involved local residents, local companies, regional financial institutions and local government in EW's projects and has developed various distinctive projects.
- ✓ By utilizing the crowdfunding sympathetic investment fund "Hello! RENOVATION", EW solicits investment from various related population and raises the funds necessary for development.

### 4. Result forecasts



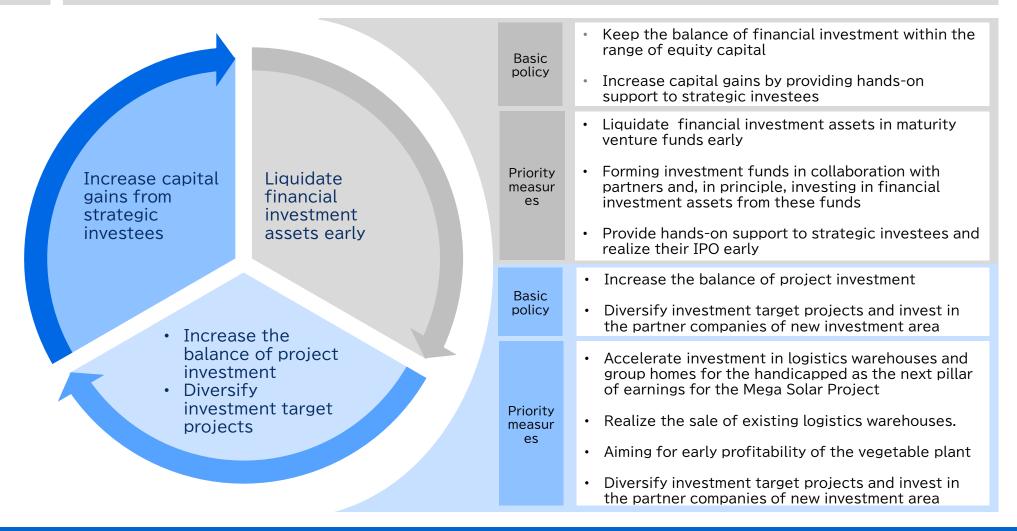
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### 4. Result forecasts for FY Mar. 2023 - Business policy



#### Business Policy

- ✓ Secure profits and funds by selling existing financial investment assets
- ✓ Increase the balance of project investment based on the new investment policy
- Establish a hands-on investment style through collaboration in project investment and increase capital gains from strategic investees



### 4. Result forecasts for FY Mar. 2023

### - Breakdown of result forecast



(million yen)	Actual FY 2023 (1Q)
	Amount
Operating revenue	219
Operating cost	185
Operating gross profit	34
SG&A expenses	262
Operating income	(227)
Ordinary income	(248)
Profit attributable to owners of parent	(262)

Result forcast FY2023 1st Half (disclosed in May 2022)	
Amount	
1,950	
600	
1,350	
570	
780	
730	
600	

Revised result forcast FY2023 1st Half (Revised in Aug. 2022)			
Amount	Change		
1,330	(31.8%)		
740	23.3%		
590	(56.3%)		
540	(5.3%)		
50	(93.6%)		
0	(100.0%)		
(10)	-		

Result forcast FY. 2023 full-year (disclosed in May 2022)				
Amount	Progression ratio			
3,000	7.3%			
1,050	17.7%			
1,950	1.8%			
1,200	21.9%			
750	-			
650	-			
550	-			

- Full-year forecast remains unchanged. Reflecting capital gains from private equity investments mainly in Japan and sales of projects, we aim to achieve the profit plan.
- Forecast for fist half was revised. Expected sales of shares and project have been delayed from 2Q to 3Q.
- Sales of projects have steadily progressed. 2 projects were sold in 1Q and the profits will be posted in 3Q.
- Actual results of 1Q were behind the forecast due to unexpected extraordinary loss, less capital gain from shares and operating costs from projects those exceeded expectations.
- On the other hand, 1 mega solar project was sold in 2Q. This capital gain was not expected at the beginning
  of the term and is expected to compensate for behinds in 1Q.

### 4. Result forecasts for FY Mar. 2023 - Cautionary statements JAIC



- ✓ The private equity investment business conducted by the Group will be significantly affected by changing factors such as stock markets, given the characteristics of the business. In addition, it has been difficult to forecast results reasonably in the rapidly changing environment.
- ✓ For the convenience of investors and shareholders, however, we disclose "result forecast consolidated under the Previous Accounting Standard" even though it doesn't have enough rationality.
- ✓ The "result forecast consolidated under the Previous." Accounting Standard" and any other forward-looking statements in this document are based upon the information currently available to JAIC and certain assumptions. The achievement is not promised. Various factors could cause actual results to differ materially from these result forecasts.

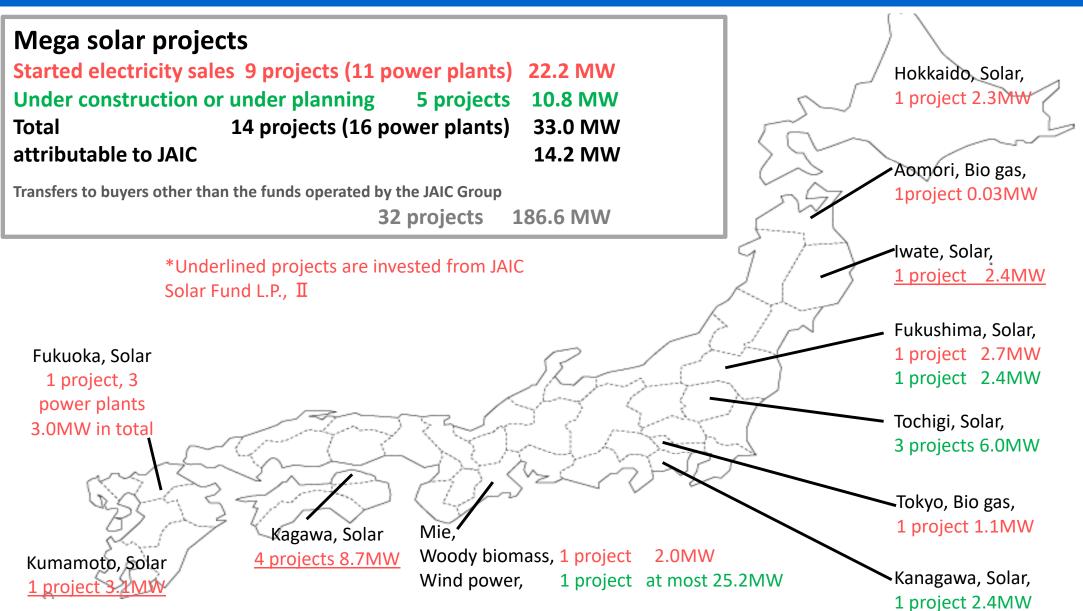
### 5. Appendix



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# 5. Appendix - Renewable energy projects (as of June 2022)





<sup>\*</sup> Since our investment ratio differs in each project, the amount of JAIC's investment or revenues from mega solar projects that are attributable to JAIC are not necessarily linked to the MW figure of the project.

# 5. Appendix - List of project oriented investments (as of June 2022)



Type of project	No.	Name of power plant or Location	Generation Capacity [MW]	Current status	FIT [tax excluded, ¥]
Solar	1	Nishiki-cho, Kuma-gun, Kumamoto(*)	3.1	Started electricity sales in Dec. 2015	40
	2	Nomaike solar power plant(*)	2.4	Started electricity sales in May. 2017	36
	3	Mitakabeike solar power plant(*)	1.5	Started electricity sales in Sep. 2017	32
	4	Iwate Ichinoseki solar park(*)	2.4	Started electricity sales in Jan. 2018	36
	5	Nakaoudaike solar power plant(*)	2.4	Started electricity sales in Apr. 2018	36
	6	Higashioudaike solar power plant(*)	2.4	Started electricity sales in Jul. 2018	36
	7	Iwaki City, Fukushima	2.4	Under construction (Started electricity sales in Jul. 2022)	32
	8	Hirono solar park	2.7	Started electricity sales in Feb. 2020	40
	9	Akkeshi Luke Supor Solar Power Plant	2.3	Started electricity sales in May 2020	40
	10	Kanagawa	2.4	Under planning	32
	11	Ukiha-shi, Shirakabe Solar Power Plant Ukiha-shi, Mizunosato Solar Power Plant Ukiha-shi, Minou Alps Solar Power Plant	3.0 in total	Started electricity sales in MarMay 2020	36
	12	Tochigi	2.0	Under planning	36
	13	Tochigi	2.0	Under planning	32
	14	Tochigi	2.0	Under planning	32
	•	Total 3	3.0MW [attributabl	e to JAIC 14.2MW]	•

<sup>\*</sup>Projects that are invested from JAIC Solar Fund L.P., II

# 5. Appendix - List of project oriented investments (as of June 2022)



Type of project	No.	Location	Generation Capacity [MW]	Current status	FIT [tax excluded, ¥]
Woody biomass		Matsusaka City, Mie	2.0	Started electricity sales in Jan. 2018	_
Bio gas	1	Hamura City, Tokyo	1.1	Started electricity sales in Mar. 2021	39
	2			Food recycle company that generates biogas for power generation [operator of Hamura biogas power generation]	_
	3	Touhoku Town, Aomori	0.03	Started electricity sales in Nov. 2018	39
Wind power		Mie	At most 25.2	Under planning	22

Type of project	No.	Location	Project scale	Current status
Vegetable plant		Tamba Sasayama City, Hyogo	Annual production: 470 tons in total	Existing part: started operation in Mar. 2019 Expansion part: full-scale operation scheduled for Aug. 2022
	1	Atsugi City, Kanagawa	Total floor area 10,890 m² (scheduled), 2 stories above ground	Under construction or Under planning
	2	Ebina City, Kanagawa	Undecided	Under construction or Under planning
Logistics warehouse	3	Akiruno City, Tokyo	Total floor area 25,804 m² (scheduled), 4 stories above ground	Under construction or Under planning
	4	Non-disclosed	Non-disclosed	Under construction or Under planning
	5	Non-disclosed	Non-disclosed	Under construction or Under planning
Commercial building		Aichi	Site area 1,752 m², 1 basement floor, 6 floors above ground	Opened *investment in building which has already started operation

# 5. Appendix - List of project oriented investments (as of June 2022)



Type of project	No.	Location	Project scale	Current status
Facility for the elderly	1	Shinonome, Koto-ku, Tokyo	8-story complex facility with a capacity of 100 people	Under construction or Under planning
	1	Hamamatsu City, Shizuoka		Started operation in Aug. 2020
	2	Utsunomiya City, Tochigi		Started operations in Sep. 2021
	3	Hiroshima City, Hiroshima		Started operation in Aug. 2020
	4	Kazo City, Saitama		Built up in Feb. 2022
	5	Koga City, Ibaragi		Built up in Mar. 2022
	6	Tatebayashi City, Gunma	20 rooms for residents, 2 rooms for short	Built up in Mar. 2022
Group home for the	7	Kawagoe City, Saitama		Under construction or Under planning
handicapped	8	Sano City, Tochigi	stay	Built up in Mar. 2022
	9	Oota City, Gunma		Under construction (Scheduled to be built up in 2022)
	10	Takamatsu City, Kagawa		Built up in May 2022
	11	Kiriu City, Gunma		Under construction (Scheduled to be built up in 2022)
	12	Iwaki City, Fukushima		Under construction or Under planning
Contents	1	Naked Flowers For You	-	Held on the 8th floor of Yurakucho Marui since March 2022

Other 2 projects

### 5. Appendix – Strategic investment





Renewable Japan Co., Ltd.

Partner company in mega solar projects

Year of first investment: 2015

IPO date: 22 Dec. 2021

**Stock market: TSE Mothers** 



### **Smart Solar Corporation**

Partner company in mega solar projects

Year of first investment: 2017



### social inclu CO., LTD.

Partner company in projects for group homes for the handicapped

Year of first investment: 2019



### Morihisa Engineering Co., Ltd. Morvel Farm (subsidiary of Morihisa Engineering)

Partner company in smart agriculture projects (vegetables)

Year of first investment: 2019



#### **MD-Farm**

Partner company in smart agriculture projects (strawberries)

Year of first investment: 2019



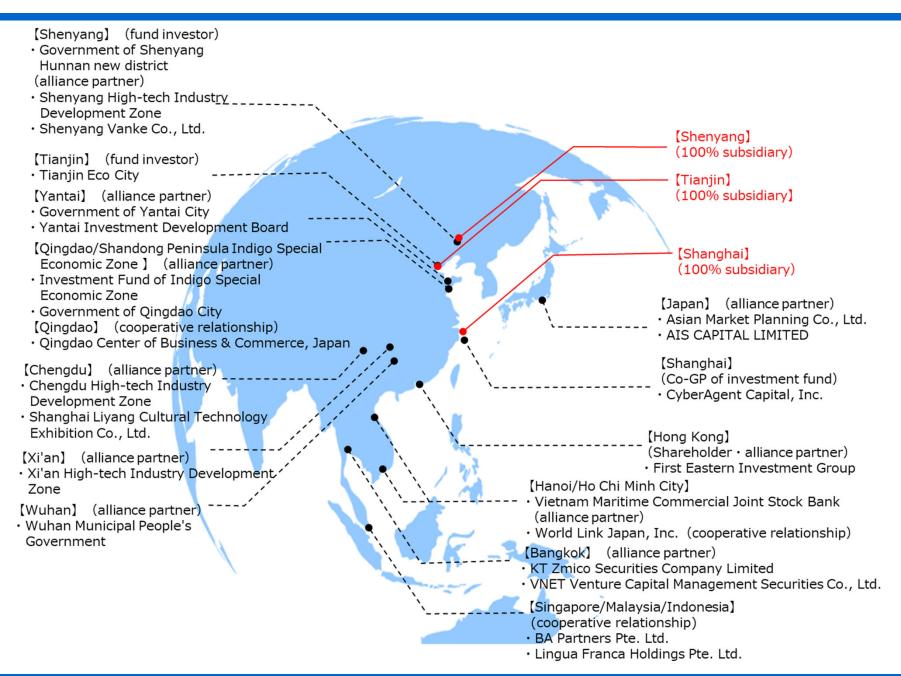
### **KIC Holdings Inc.**

Partner company in distribution warehouse projects

Year of first investment: 2020

### 5. Appendix - Asia network





### 5. Appendix - Funds & investment activities



(JPY million)	18/3	19/3	20/3	21/3	22/3
New & increased funds	1,000	2,000	1,359	151	1,001
AUM of funds - total *1	19,150	16,494	17,390	16,450	16,463
AUM of funds - JAIC *1	5,867	5,344	5,163	5,434	4,953
New investnemts (Total)*2	3,887	3,749	3,374	1,767	3,420
Balance of investments (Total)*2	13,981	13,951	15,101	12,855	13,784
New investnemts (project oriented investment)*2	2,681	3,612	2,150	1,445	1,938
Balance of investments (project oriented investment)*2	3,582	5,514	6,696	6,088	6,344
New investnemts (private equity)*2	1,205	136	1,224	322	1,482
Balance of investments (private Equity)*2	10,398	8,437	8,405	6,767	7,440

22/3(1Q)	23/3(1Q)
1,001	1
17,020	16,952
5,470	5,113
862	93
13,522	13,128
142	81
6,208	5,879
720	11
7,313	7,248

Note 1: Since the number of funds in the course of being wound up while possessing investment assets has increased, funds during the liquidation procedure are included in the scope of disclosure from FY March 2021.

Note 2: Due to an increase in loan execution for the projects by the JAIC Group, the aggregation method has been changed from FY March 2021 to include loans extended to the projects (excluding distressed receivables) in the scope of aggregation.

# 5. Appendix - Business results, financial position (Previous accounting standards)



(JPY million)	18/3	19/3	20/3	21/3	22/3
Business results					
Operating revenues	5,403	2,475	2,760	3,089	2,409
Operating gross profit	2,328	1,286	1,359	1,301	1,276
SG&A expenses	1,311	1,109	1,094	1,086	1,189
Operating income	1,017	177	265	214	86
Ordinary income	954	83	140	173	61
Net income	874	578	302	144	49
Financial position					
Cash and deposits	7,308	5,564	3,920	3,699	2,740
Operational investment securities and operating loans of project oriented investment	3,582	5,514	5,437	5,583	6,781
Operational investment securities of strategic investment in partner companies	373	373	1,005	1,155	1,783
Operational investment securities of financial investment after deducting allowance for possible investment loss	5,657	4,765	4,282	3,111	3,029
Loans payable, bonds & bonds with subscription rights to shares	11,954	9,784	8,166	6,950	5,943
Total shareholders' equity	6,545	6,840	7,223	7,338	7,779
Total assets	19,220	17,305	15,800	14,657	14,972

_					
22/3(1Q)	23/3(1Q)				
168	219				
3	34				
273	262				
(270)	(227)				
(286)	(248)				
(287)	(262)				
2,781	2,217				
5,646	6,801				
1,355	1,622				
3,047	3,016				
6,442	5,633				
6,998	7,515				
13,900	14,294				

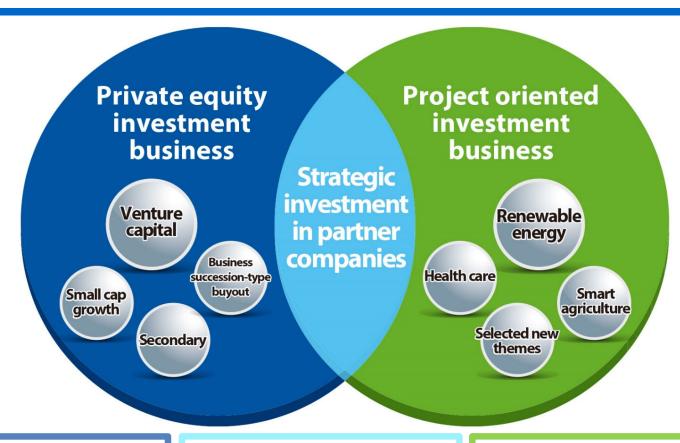
# 5. Appendix - Statement of Incomebreak down (Previous accounting standard)



	(JPY:million)	18/3	19/3	20/3	21/3	22/3	22/3(1Q)	23/3(1Q)	Change(%)
1.	Fund management operation								
	Fund management fees and others	277	241	199	169	154	41	35	(13.1%)
	Success Fees	86	-	-	-	-	-	-	-
	Operating revenue	364	241	199	169	154	41	35	(13.1%)
	Operating cost	-	-	-	-	-	-	-	-
	Operating gross profit	364	241	199	169	154	41	35	(13.1%)
2.	Investment operation								
	Proceeds of sales of securities	3,219	1,746	2,349	2,221	1,573	104	171	63.3%
	Fund interests income etc.	1,677	429	172	648	631	9	1	(83.5%)
	Operating revenue	4,897	2,176	2,521	2,870	2,204	114	172	50.9%
	Cost of securities sold	2,469	554	965	1,249	810	88	113	29.3%
	Investment write-offs and Provision for allowance for	562	579	245	194	145	28	1	(94.9%)
	possible investment losses	302	3/9	243		143	20	1	(54.570)
	Fund interests losses etc.	36	49	184	336	167	46	66	43.6%
	Operating cost	3,069	1,182	1,395	1,780	1,123	163	182	11.7%
	Operating gross profit	1,827	993	1,125	1,090	1,081	(48)	(9)	-
3.	Others								
	Operating revenue	142	57	40	49	50	12	11	(13.7%)
	Operating cost	5	6	5	7	10	2	3	36.9%
	Operating gross profit	136	51	34	41	40	10	8	(24.5%)
То	tal								
	Operating revenues	5,403	2,475	2,760	3,089	2,409	168	219	30.2%
	Operating cost	3,074	1,188	1,401	1,788	1,133	165	185	12.0%
	Operating gross profit	2,328	1,286	1,359	1,301	1,276	3	34	929.7%

### 5. Appendix - Business field





#### Private equity investment

JAIC provides growth capital in venture companies and small and medium sized enterprise ("SME") with high growth potential, as well as to SMEs with succession problem. After the investment, JAIC is committed to provide various support to achieve growth strategies of the company by utilizing JAIC's resources in Japan and elsewhere in Asia.

#### Strategic investment

Strategic investment in partner companies that correspond to selected themes of JAIC.

JAIC provides "hands-on" support to partner companies to improve its business promotion and financing activities, etc.

#### **Project oriented investment**

JAIC has been investing to renewable energy industries represented by solar energy as well as to healthcare industry such as nursing facilities and facilities for persons with disabilities. In addition to above, JAIC is determined to invest to new areas such as

is determined to invest to new areas such as smart-agri business represented by vegetable plant and logistic industry such as distribution center where JAIC's accumulated expertise can be leveraged.

### 5. Appendix - Core competence



### Capability to capture up-to-date business information

Through the activity of exploring promising companies and investment opportunities, JAIC has capability to capture highly professional and cutting-edge information on various corporates.

### Historical background in Asian region

Since its establishment in 1981 by the Japan Association of Corporate Executives (Keizai Doyukai), JAIC has contributed to economic exchange between Japan and Asian countries over 35 years which led to high name recognition.

### **JAIC**

### Expertise to structure sophisticated finance scheme

JAIC's accumulated invested volume inside and outside of Japan is Japanese Yen 330 billion.

For the project oriented investment, in addition to providing direct equity investment, JAIC has been arranging various financing scheme utilizing project-finance approach and leverage financing together with financial institutions.

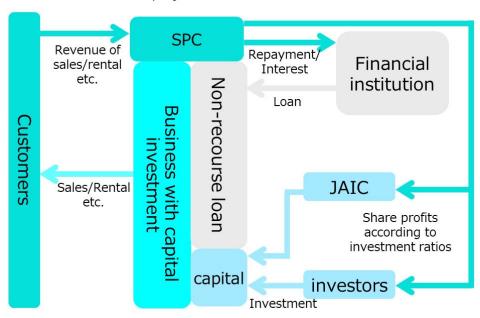
#### Wide range of network with venture companies

JAIC has track record of leading more than 300 invested venture companies to "Going Public". Through the long time investment activities, JAIC enjoys close relationship with wide range of venture companies. Based on this intangible asset, JAIC is utilizing the network to create value for invested companies through business matching and cultivating new business theme for JAIC's own.

### 5. Appendix - Profit structure - Project oriented investment JAIC



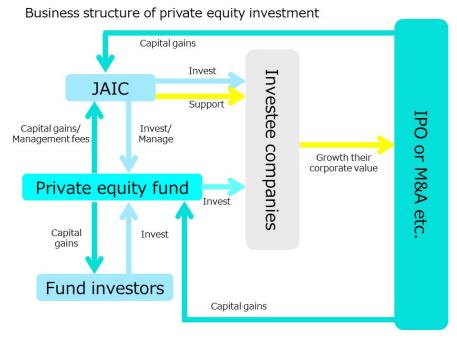
Business scheme of project oriented investment



- We invest in SPCs (special purpose companies) that own facilities such as power plants, factories, residential facilities and warehouses. We construct these facilities and receive the profits generated by the operation of the facilities in proportion to the investment. In some cases, these facilities are sold for profits after completion.
- We invest in projects such as renewable energy, healthcare (facility for the elderly, group homes for the disabled), smart agriculture (vegetable plant), and distribution center (logistics warehouse).
- We are pursuing high profitability with a small amount of investment funds by procuring non recourse loans from financial institutions. Most of the funds for the construction and operation of the project is procured by these loans.
- In addition, in order to flexibly invest in projects in various fields, we collaborate with venture companies that are familiar with project planning and development.

### 5. Appendix - Profit structure - Private equity investment



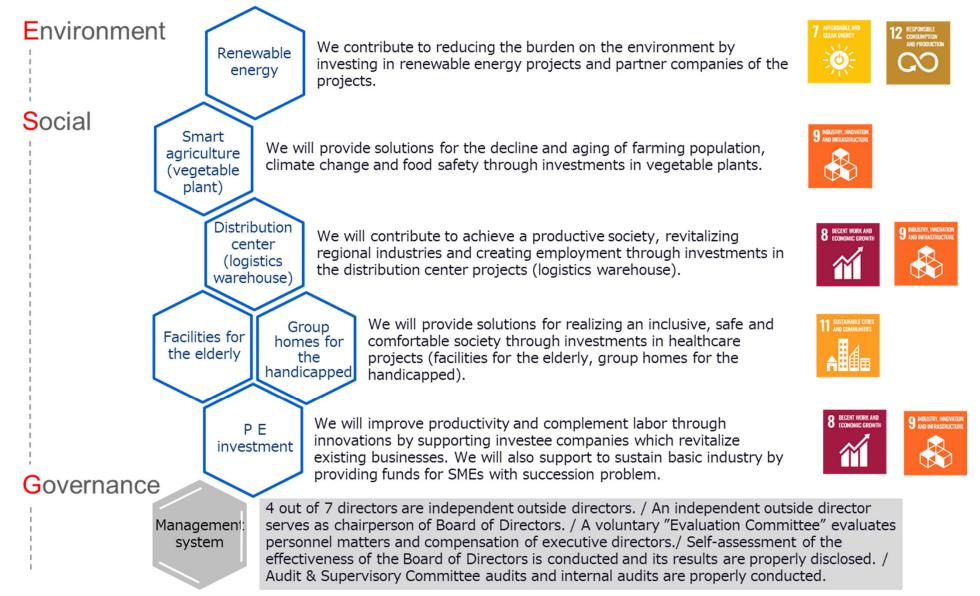


- Private equity investment is an investment in promising companies centered on venture companies and small and medium-sized enterprises in the Asian region including Japan. We support investee companies to increase their corporate value and obtain capital gains.
- We also perform intermediary business as an FA based on the needs of M & A obtained through our investment activities.
- There are two types of private equity investments. One is "strategic investments" in partners of project oriented investment and the other is "financial investments".
- For investees of strategic investments, we not only support them as shareholders, but also manage projects together as partners and support their growth.
- For investees of financial investment, we provide not only the listing support but also provide overseas expansion support and sales support. We utilize our experience and wide network which we have built up through many years of investment activities when we support our investees. To that end, we are building a network in Asia by forming business alliances with government agencies in China and partner companies in Asian countries.

### 5. Appendix – Efforts for SDGs



Becoming an SDGs investment company as our core value, we will thoroughly carry out investment activities with a strong awareness of SDGs based on our management policy.



### 5. Appendix - Company data (as of June 30, 2022)



Company name	Japan Asia Investment Co., Ltd. Abbreviation; JAIC					
Head office	2F Medical Friend Building, 3-2-4 Kudn-kita, Chiyoda-ku, Tokyo 102- 0073, Japan					
Established	July 10, 1981					
Paid-in capital	5,426 million yen					
Listed market	Tokyo Stock Exchange, Standard Market (Securities code 8518)					
Employees	40 (Consolidated) / 21 (Non-consolidated)					
Main business	Private equity investment / Project oriented investment					
Directors	Chairman of the Board :Yoshiaki Kawamata [Outside/Independent]					
	President & CEO :Tetsuro Shimomura					
	Managing Executive Officer :Masafumi Hatta					
	Chairman of Audit & Supervisory Committee					
	:Kazunori Omori					
	Member of Audit & Supervisory Committee					
	:Hitoshi Yasukawa [Outside/Independent]					
	:Tadashi Nunami [Outside/Independent]					
	:Harumi Katagiri [Outside/Independent]					

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