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# Business Plan for FY Mar. 2021

Japan Asia Investment Co., Ltd.  
President & CEO Tetsuro Shimomura  
26 June, 2020



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The information in this document is for presentational purposes only and is not an inducement to invest in securities issued by JAIC.

The figures in this document are based on consolidated financial statements prepared in accordance with the previous accounting standards.

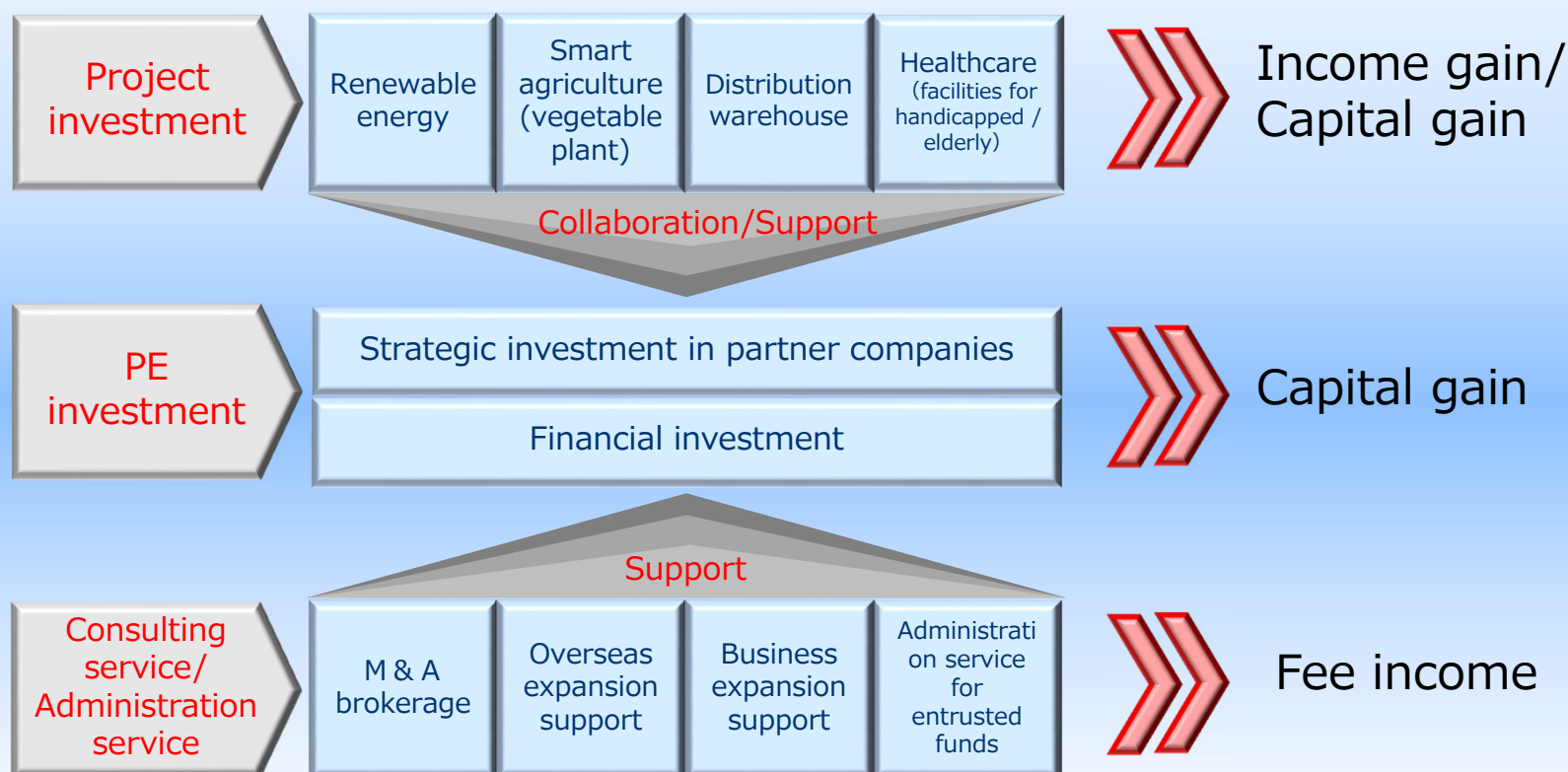
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# 1. Outline of Our Business

Business policy

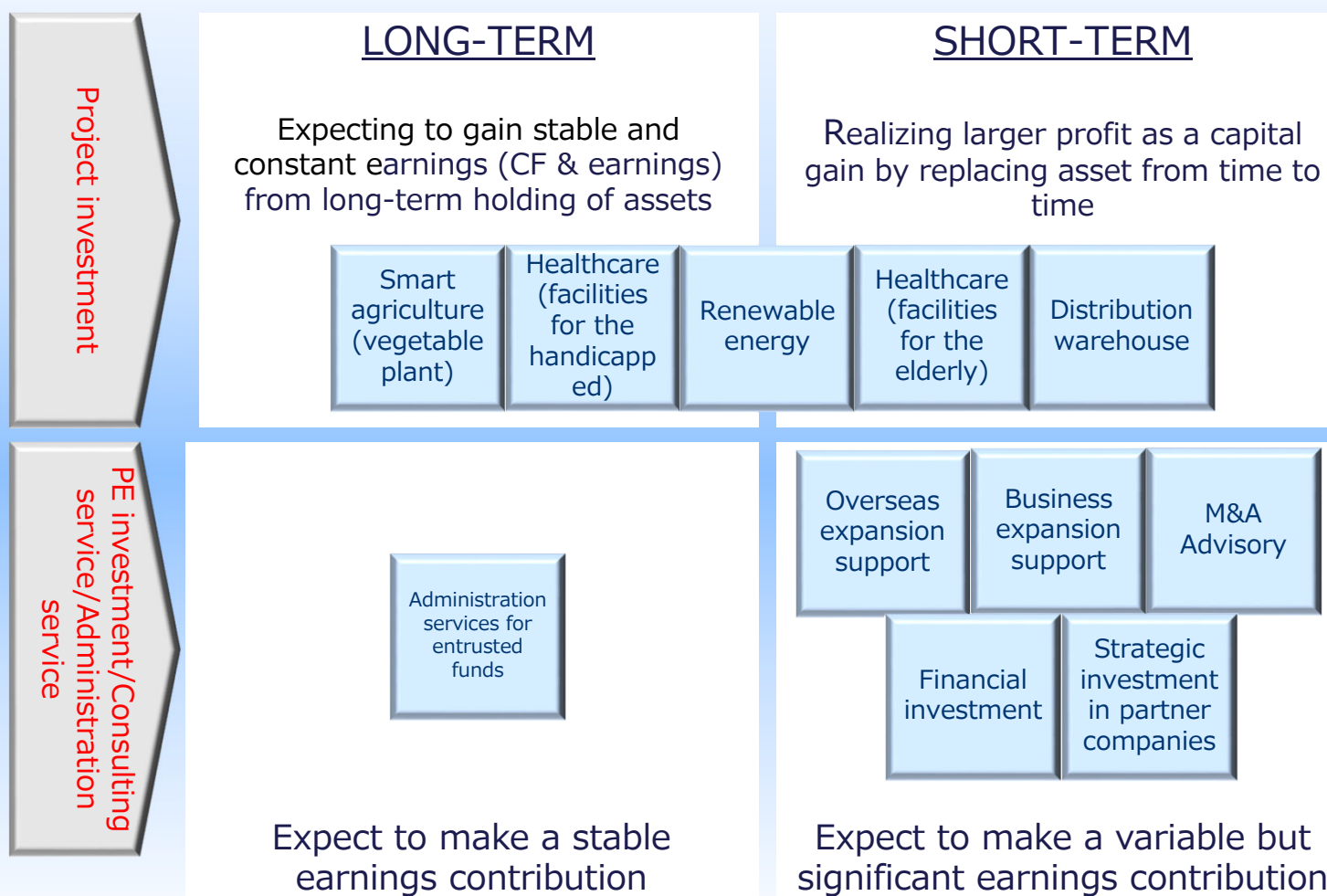
- Plotting this year as the compilation of current medium-term management plan as this year is the final year of medium-term management plan which started from FY Mar. 2019.
- Stabilizing our basic revenue source by promoting Project Investment and fee business, while strengthening our capital gain in PE investment aiming to enhance our corporate value



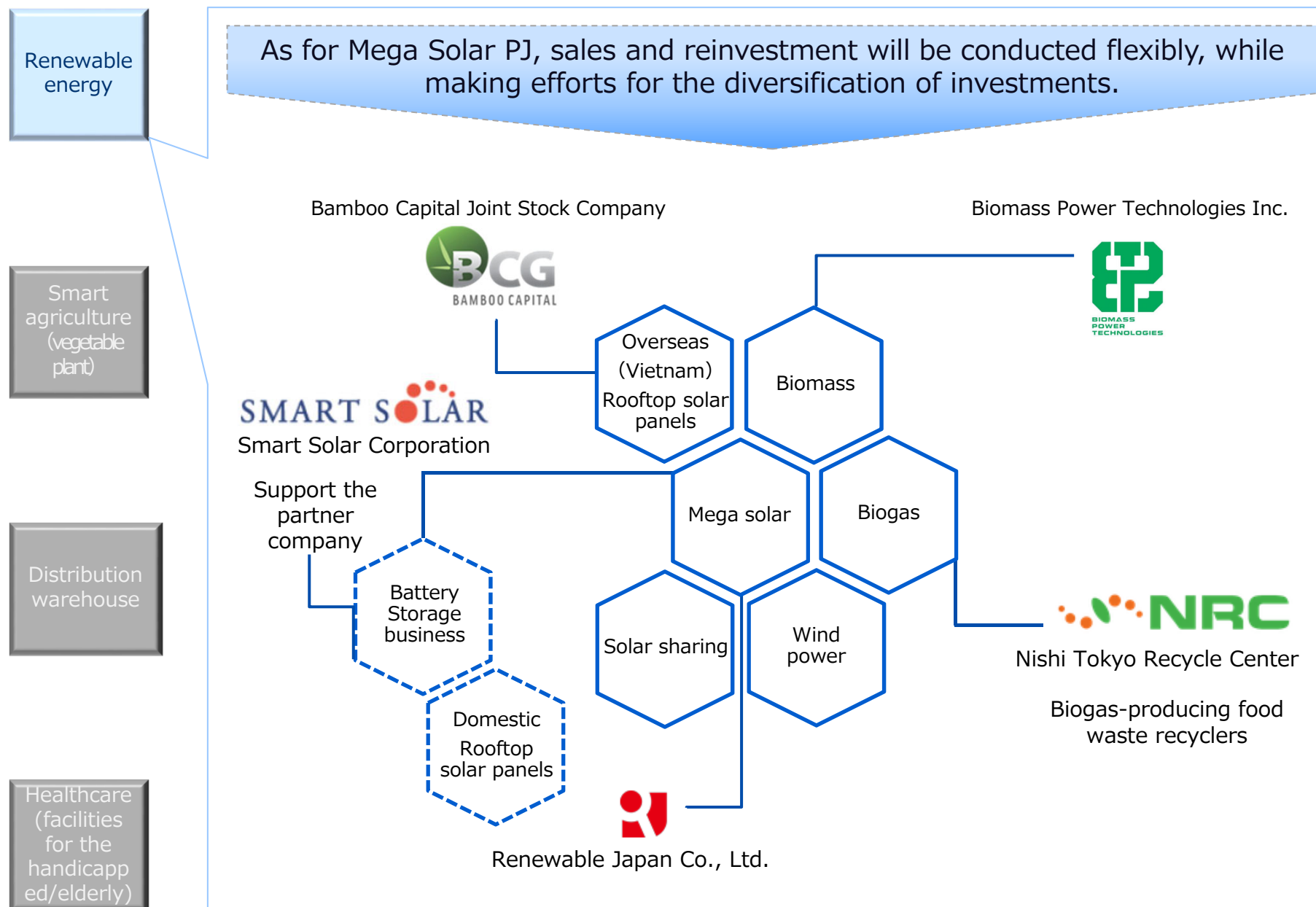
## 2. The Optimum Combination of Profit Opportunities

Business  
policy

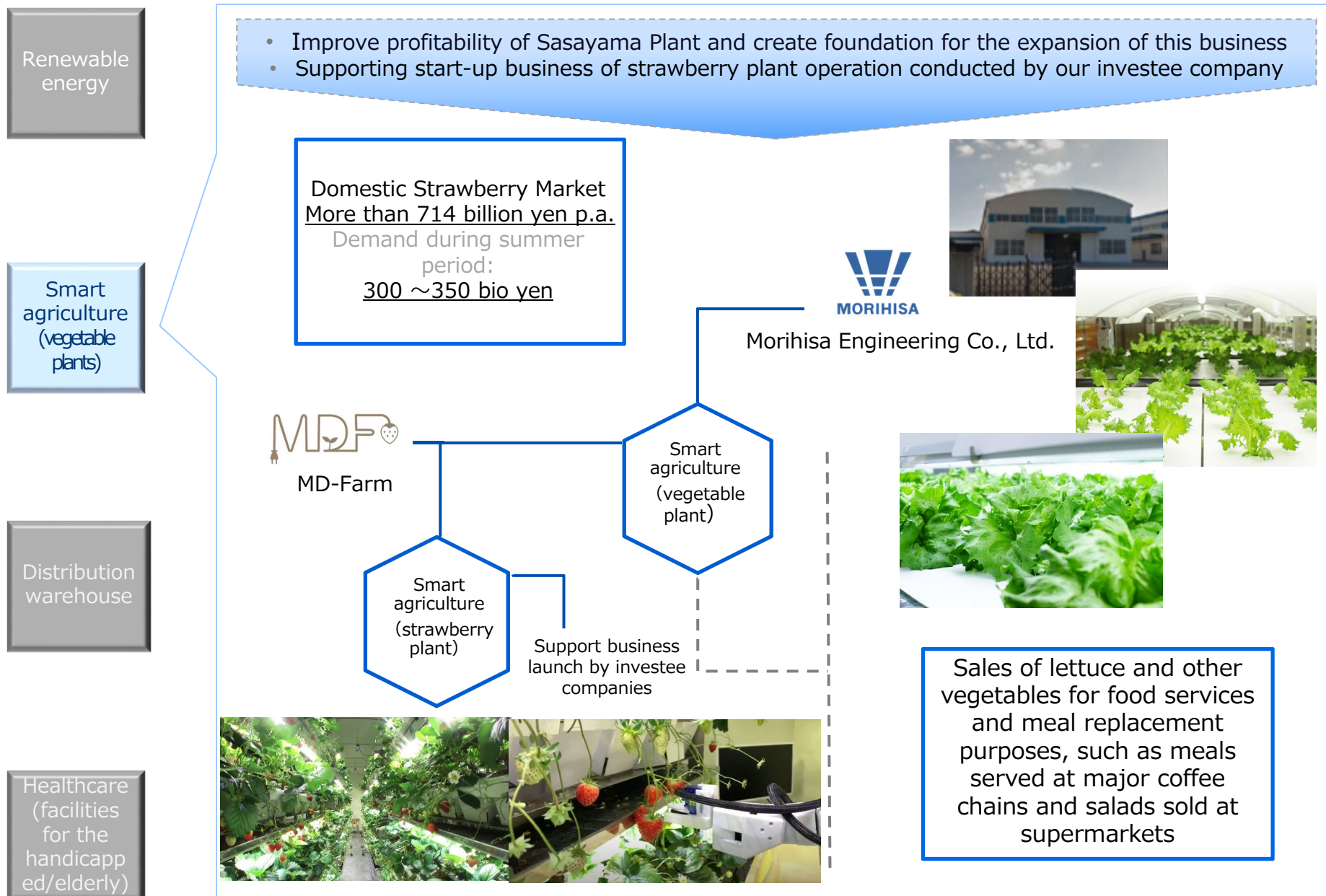
- Classify business opportunities into “Long-term Stable Earnings” and “Short-term Earnings”. Aim to realize the optimum combination of the two, to establish sustainable earning structure



### 3. Project Investment (1) Renewable Energy Project



### 3. Project Investment (2) Smart Agriculture Project



### 3. Project Investment (3) Distribution Warehouse Project

Renewable  
energy

Smart  
agriculture  
(vegetable  
plant)

Distribution  
warehouse

Healthcare  
(facilities  
for the  
handicapp  
ed/elderly

- Focus on the development of medium distribution facilities, to avoid direct competition with larger companies.
- Try to secure higher returns by organizing LPS in cooperation with KIC for investment at earlier stage of projects.

#### Investment Record



Rendering

Koshigaya PJ

(Investment made in Dec. 2019)  
To be completed in Sep. 2021



KIC Holdings Inc.

Distribution  
warehouse

#### Investment Record



Rendering

Atsugi PJ

(Investment in Dec. 2019)  
To be completed in Feb. 2022



## 4. Project Investment (4) Healthcare Project

Renewable energy

Smart agriculture  
(vegetable plant)

Distribution warehouse

Healthcare  
(facilities for the handicapped/elderly)

- As for the facilities for the elderly people, we carefully select projects to secure capital gain.
- We support the growth of partner company by constructing facilities for the handicapped people.

### Investments made



AIP Kachidoki Ekimae Building  
(Dec. 2017: EXIT)



Shinonome 1-chome multipurpose building PJ (Investment made in Feb. 2020 )



AIP Healthcare Japan GK



Social Inclu CO., LTD.

Facilities for the handicapped people

### Investments made



\*The photos are group home in Hamamatsu City.

(Hamamatsu: Investment made in Oct. 2019)

(Hiroshima: Investment made in Jan. 2020)

(Utsunomiya: Investment made in Jan. 2020)



## 4. Private Equity Investment (1) Strategic Investment in Partner Companies



## 4. Private Equity Investment (2) Financial Investment

Strategic  
investment  
in partner  
companies

Create unique funds which reflects our strength. This fund will contribute to create our consulting service opportunities

### Globalization Support Fund

A fund that supports business expansion of regional small and medium-sized enterprises through overseas expansion and incorporation of demand related to inbound tourism

Promoting above concept to mainly regional financial institutions and requesting them to collaborate by contributing funds and support to investee companies

Operates jointly with Asian Market Planning Co., Ltd.

Investees:

- (1) Small and medium-sized companies or their subsidiaries, J/Vs that operate or aim to operate in overseas market
- (2) Small and medium-sized companies that promote business to meet inbound demand
- (3) Funds related to particular regions where companies mentioned in (1) and/or (2) operate

Financial  
investment



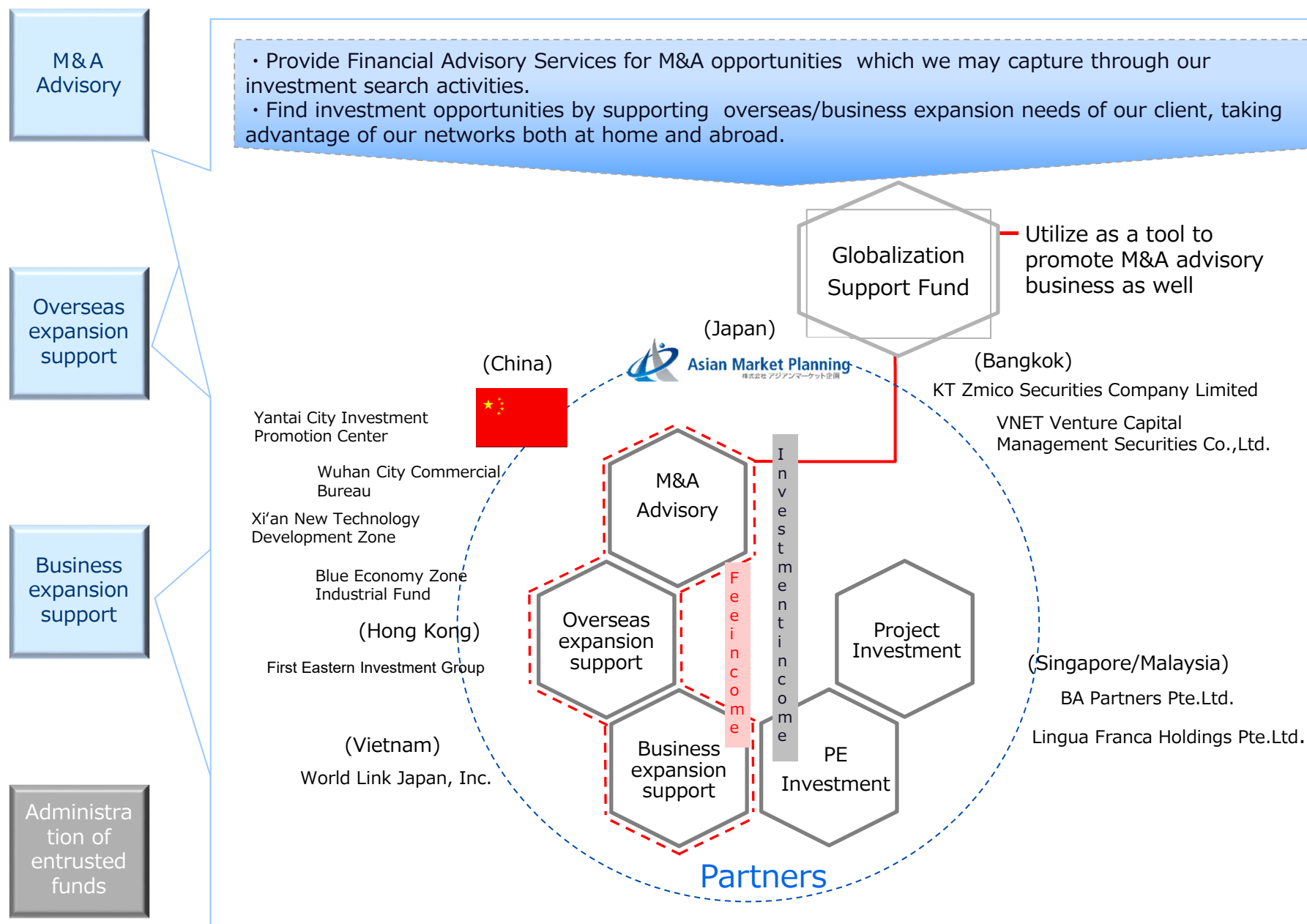
Asian Market Planning  
株式会社 アジアンマーケット企画



(Merits for local financial institutions=LPs)

- Can use the fund as a hands-on tool to support client companies in overseas business expansion
- Can support companies which are willing to globalize their business by matching with appropriate business partner in overseas market
- Can obtain information on Asian business including cross-border M&A, which will contribute to the globalization of client companies

## 5. Consulting Service





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