

Financial Results Overview for the 1st Quarter Ended June 30, 2015

Japan Asia Investment Co., Ltd. (JAIC) (TSE 8518)

Announcement: August 5, 2015

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Outline of Results for the 1st Quarter Ended June 30, 2015



Business Results (Previous Accounting Standards)

- •Gained certain proceeds with profits from the sale of unlisted investee companies and listed equities, but experienced a year-over-year decline in sales due to the small scale of completed transactions
- Squeezed losses due to non-occurrence of huge losses and a fall in write-downs and the reserve for loss from investments

● Financial Position (Previous Accounting Standards)

- •Reduced outstanding debts by 60% from the peak to 18.4 billion yen as of the end of June
- •Executed 91.9% of moving strike warrants by the end of July 2015 and raised about 1.4 billion yen

Funds & Investment Activities

- •Continue to discuss the creation of a new investment fund with domestic financial institutions
- Executed investments in selected focus areas
- Started electric power selling at the mega-solar project in Mie Prefecture

Corporate governance

 Converted to a company with an audit and supervisory committee of two directors as outside directors among a total of five directors

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Outline of Results for the 1st Quarter Ended June 30, 2015



Business results & financial position (Previous Accounting Standards)

(JPY million)	11/3 PAS	12/3 PAS	13/3 PAS	14/3 PAS	15/3 PAS	15/3(1Q) PAS	16/3(1Q) PAS	Change (%)	15/3(1Q) FCAS	16/3(1Q) FCAS	Change (%)
Business Results											
Operating Revenues	10,979	5,396	3,784	6,155	4,532	943	673	(29%)	1,213	850	(30%)
Operating Income	1,293	(1,878)	(1,823)	852	(550)	(934)	(74)	-	(864)	(31)	-
Ordinary Income	175	(2,477)	(2,612)	374	(610)	(1,023)	(105)	-	(959)	(81)	-
Net Income	(2,044)	(2,885)	(2,575)	462	(850)	(1,032)	(112)	-	(1,016)	(88)	-
Financial Position											
Loans Payable, Bonds & Bonds with subscription rights to shares	32,327	28,275	25,433	24,010	20,193	20,403	18,460	-			

Funds & investment activities

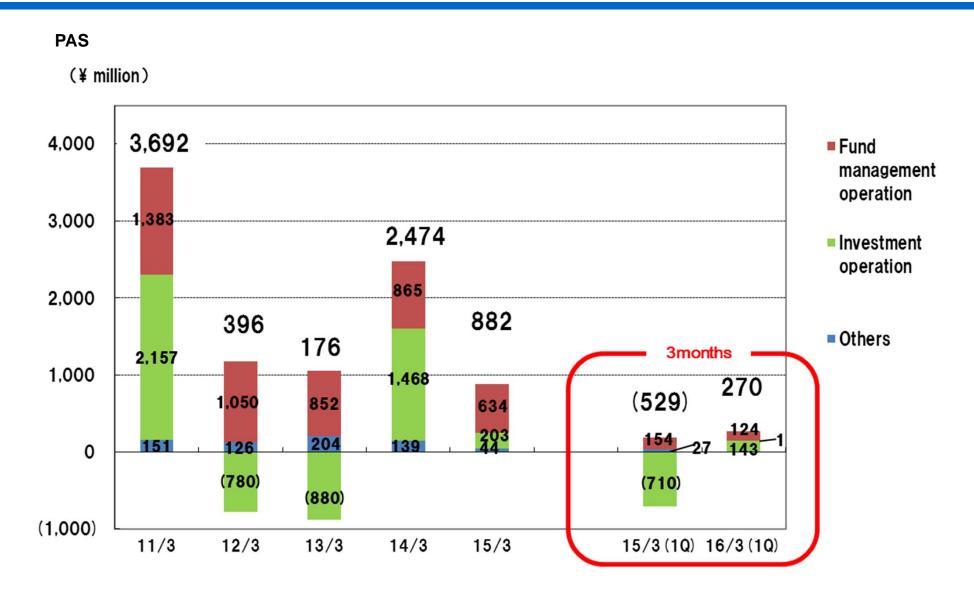
(JPY million)	11/3	12/3	13/3	14/3	15/3	15/3(1Q)	16/3(1Q)
New & Increased Funds	1,330	11,926	4,548	-	-	-	-
AUM of Funds	85,755	85,833	85,873	50,888	43,897	50,024	42,274
New Investnemts	3,204	4,545	4,746	4,189	2,728	229	523
Balance of Investments	42,268	36,706	33,886	25,862	19,722	21,442	19,438

Note: "PAS" Previous Accounting Standards, "FCAS" Fund Consolidation Accounting Standards

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Statement of Income - Breakdown of Operating Gross Profit by Business Lines





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Statement of Income - Fund Management



New Funds & AUM of Funds

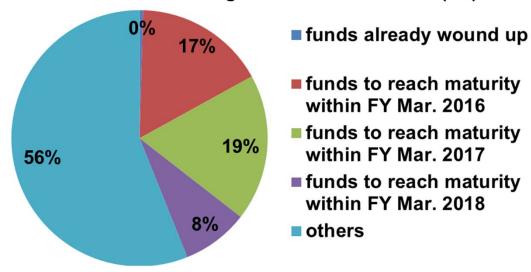
(JPY million)	11/3	12/3	13/3	14/3	15/3	15/3(1Q)	16/3(1Q)
New & Increased Funds	1,330	11,926	4,548	-	-	-	-
AUM of Funds	85,755	85,833	85,873	50,888	43,897	50,024	42,274

Fund Management fees (PAS)

(JPY million)	11/3 PAS	12/3 PAS	13/3 PAS	14/3 PAS	15/3 PAS
Fund Management fees Total	1,383	1,050	852	865	634
Management fees etc	1,088	966	815	733	571
Success fees	295	84	37	132	63

15/3(1Q) PAS	16/3(1Q) PAS	Change (%)
154	124	(19%)
150	124	(17%)
3	•	-

Breakdown of management fees etc. 2016/3(1Q)



Note: "PAS" Previous Accounting Standards

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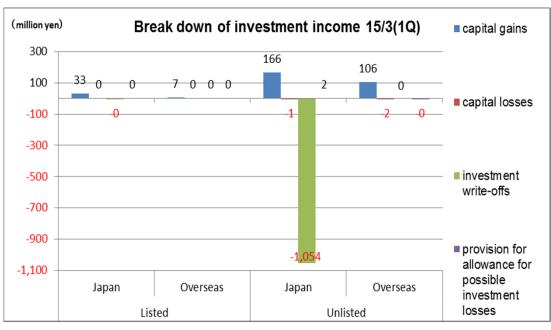
Statement of Income – Investment Income



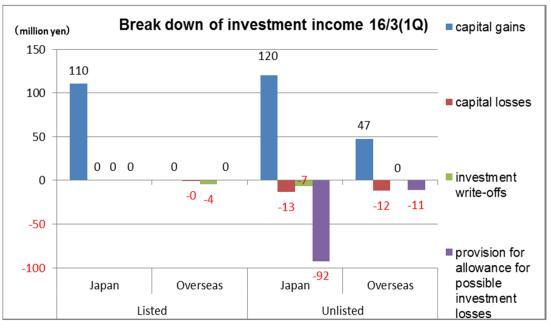
(JPY million)	11/3 PAS	12/3 PAS	13/3 PAS	14/3 PAS	15/3 PAS
Proceeds of sales of securities	8,584	3,938	2,411	4,656	3,651
Cost of securities sold	6,680	3,412	1,385	2,133	1,767
Realized capital gains	1,904	526	1,025	2,523	1,883
Investment write-offs	627	394	174	45	1,233
Provision for allowance for possible investment losses	(296)	978	1,863	1,435	471
Investment income	1,573	(847)	(1,012)	1,042	178

15/3(1Q) PAS	16/3(1Q) PAS	Change (%)
722	526	(27%)
413	273	(34%)
308	252	(18%)
1,053	10	(99%)
(1)	103	-
(743)	137	-

PAS



PAS

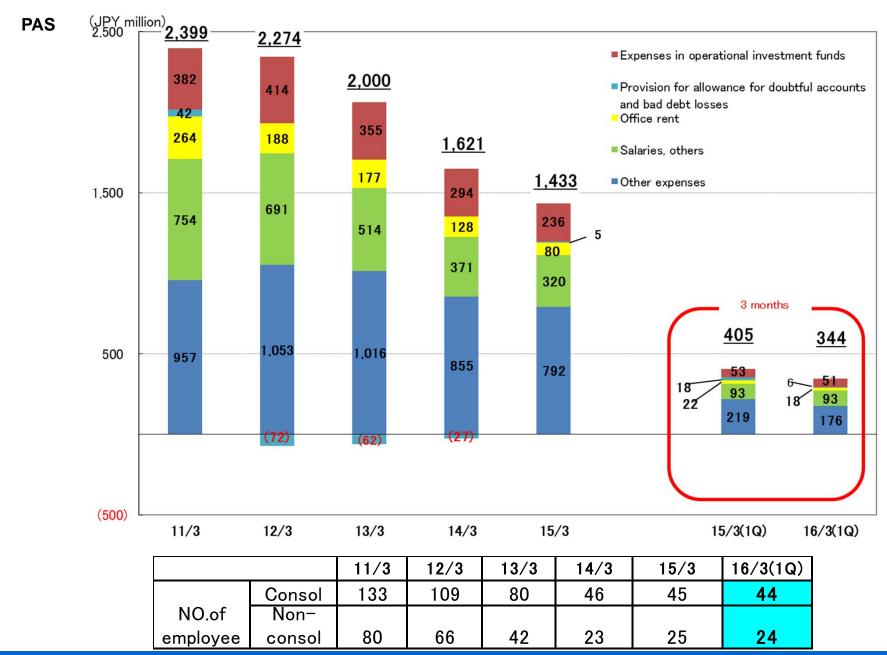


- "PAS" Previous Accounting Standards
- "Cost of securities sold" in above table doesn't include "Investment write-offs"

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Statement of Income - Selling, General and Administrative Expenses





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Statement of Income – Break Down



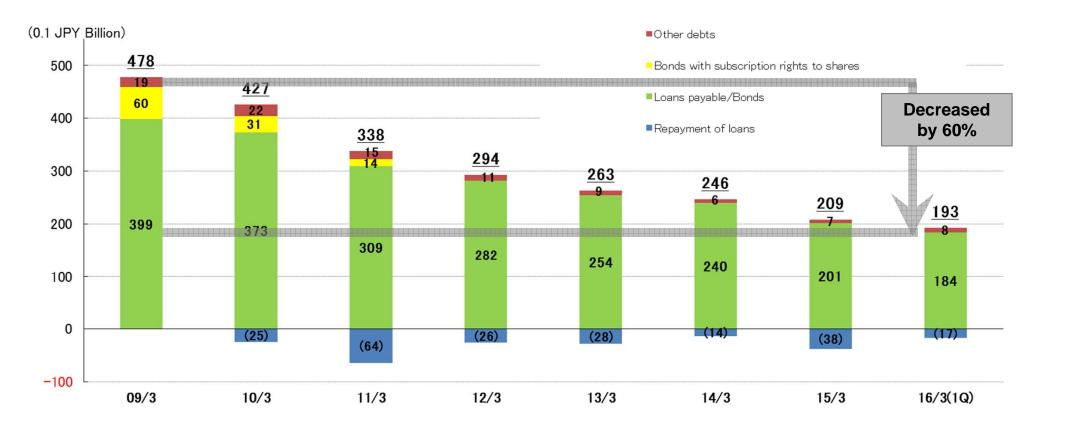
	(JPY:million)	11/3 PAS	12/3 PAS	13/3 PAS	14/3 PAS	15/3 PAS	15/3(1Q) PAS	16/3(1Q) PAS	Change (%)	15/3(1Q) FCAS	16/3(1Q) FCAS	Change (%)
_	For the second s											
1.	Fund management operation											
	Fund management fees and others	1,088	966	815	733	571	150	124	(17%)	78	70	(10%)
	Success Fees	295	84	37	132	63	3		-			-
	Operating Revenue	1,383	1,050	852	865	634	154	124	(19%)	78	70	(10%)
	Operating Cost	-	-	-	-	-	-	-	-	-	-	-
	Operating Gross Profit	1,383	1,050	852	865	634	154	124	(19%)	78	70	(10%)
2.	Investment operations											
	Proceeds of sales of securities	8,584	3,938	2,411	4,656	3,651	722	526	(27%)	1,028	735	(29%)
	Income gains	595	181	95	121	93	8	7	(12%)	15	10	(30%)
	Fund interests income etc.	180	63	194	357	100	28	12	(58%)	58	30	(49%)
	Operating Revenue	9,360	4,183	2,701	5,134	3,844	759	545	(28%)	1,102	776	(30%)
	Cost of securities sold	6,680	3,412	1,385	2,133	1,767	413	273	(34%)	536	364	(32%)
	Investment write-offs	627	394	174	45	1,233	1,053	10	(99%)	1,134	13	` '
	Provision for allowance for possible								(0070)			, ,
	investment losses	(296)	978	1,863	1,435	471	(1)	103	-	10	141	1299%
	Fund interests losses etc.	191	178	158	52	168	4	13	186%	14	17	20%
	Operating Cost	7,203	4,964	3,582	3,666	3,640	1,470	401	(73%)	1,695	537	(68%)
	Operating Gross Profit	2,157	(780)	(880)	1,468	203	(710)	143	-	(593)	238	-
3.	Others											
	Operating Revenue	234	162	229	154	53	30	3	(89%)	33	3	(90%)
	Operating Cost	83	35	25	15	9	2	1	(35%)	2	1	(35%)
	Operating Gross Profit	151	126	204	139	44	27	1	(94%)	30	1	(95%)
				•								
	Total											
	Operating Revenues	10,979	5,396	3,784	6,155	4,532	943	673	(29%)	1,213	850	(30%)
	Operating Cost	7,286	4,999	3,607	3,681	3,650	1,472	403	(73%)	1,698	539	(68%)
	Operating Gross Profit	3,692	396	176	2,474	882	(529)	270	-	(484)	310	-
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	SG&A Expenses	2,399	2,274	2,000	1,621	1,433	405	344	(15%)	379	342	(10%)
	Operating Income	1,293	(1,878)	(1,823)	852	(550)	(934)	(74)	-	(864)	(31)	-
	Ordinary Income	175	(2,477)	(2,612)	374	(610)	(1,023)	(105)	-	(959)	(81)	-
	Net Income	(2,044)	(2,885)	(2,575)	462	(850)	(1,032)	(112)	-	(1,016)	(88)	-

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Balance Sheet - Debt Outstanding



PAS

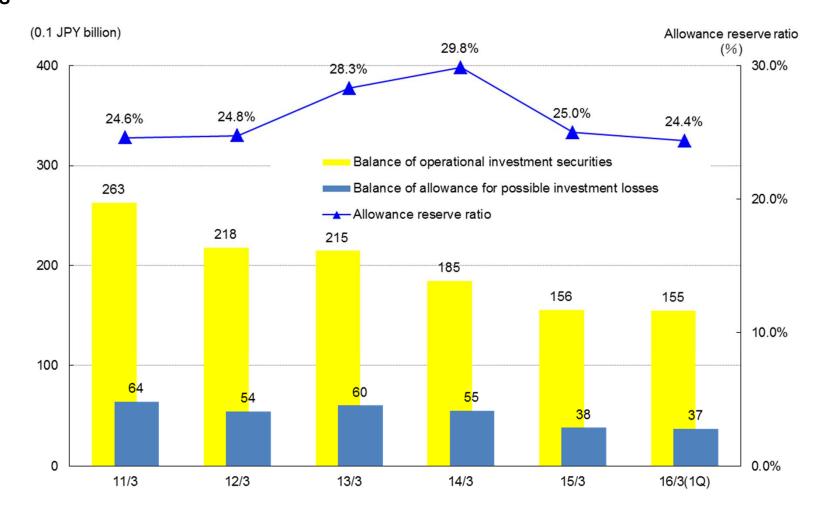


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Balance Sheet - Allowance For Possible Investment Losses



PAS



- Since it is considered that improving the correlation of above indication data and financial statements makes the indication data more useful, allowance reserve ratio was calculated without considering balance of taxable write-offs from FY12/3.
- ■Because of above mentioned change, balance of operational investment securities and balance of allowance for possible investment losses are coincident with the balances in consolidated balance sheets (PAS) respectively.

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Cash Flows - Overview



- Divestment of portfolio companies has decreased and payment for investment funds has increased.
 409 million yen of cash flows used in operating activities. (514 million yen was provided in 15/3(1Q))
- •Cash provided by stock acquisition rights and repayments of loans resulted in use of 1,033 million yen in financing activities. (3,607 million yen was used in 15/3(1Q))
- •Net cash flow decreased by 1,492 million yen in 16/3(1Q).

(FCAS)

(JPY million)	11/3	12/3	13/3	14/3	15/3
Operating CF	7,137	738	1,196	3,624	511
Investing CF	2,215	396	277	437	213
Financing CF	(7,886)	(4,056)	(2,838)	(1,424)	(3,224)
Change in Net CF	1,431	(2,948)	(1,259)	2,758	(2,371)
Cash & Cash Equivalents	9,762	6,813	5,554	8,313	5,942
at End of Period	3,702	0,013	3,334	0,010	J,372

15/3(1Q)	16/3(1Q)	Change(%)
514	(409)	•
3	(5)	-
(3,607)	(1,033)	•
(3,114)	(1,492)	ı
5,199	4,449	(14%)

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Investment Portfolio - Focus of Our Investment



- Regional scope of our investment: Japan and China
- A key element in differentiation: support for business expansion in Japan and Asia

Medical, Nursing, **Environment & Bio & Healthcare Energy-related Sector Focus** Internet-related **New Manufacturing Technologies & New Services**

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Environment & Energy-related





KOYO ELECTRIC CORPORATION

ESCO business, mega-solar EPC business, service for energy saving, etc.



Beijing Xiaoqing Environmental Engineering Co., Ltd.

water treatment, solid waste management, new energy



NAGAOKA INTERNATIONAL CORPORATION

Manufacture and sales of internal equipments for oil refining and petrochemical plants, water intake screens and ground water treatment system equipment, R&D of high-speed seabed infiltration system equipment

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Internet-related



Access Bright, Inc.

Publishing mobile game centering on smartphone in China



Real – estate service centering on website, "房多多" for real estate agency in China



Rich Media Co., LTD.

Providing internet media in the beauty and health domain

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New Manufacturing Technologies & New Services



PEZY Computing K.K.

Development and Sales of Micro Processor, Electric Devices, System and Software.



ExaScaler Inc.

The development, the production and the selling of the high efficiency & small-footprint super computing system and server system



Shenyang Ruiyite Software Technology

Development and selling middle ware "Enterprise Service Bus (ESB)"



Plus One marketing Ltd.

Planning, developing and selling SIM free mobile tools, MVNO (mobile virtual network operator)

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Medical, Nursing, Bio & Healthcare



Tianjin Plastic Research Institute

Developing, producing and selling medical plastics product



Shenyang RMS Medical Tech Co., Ltd.

Developing, producing and selling medical equipment (respiration equipment & oxygen generating equipment)



Megakaryon Corporation

R&D on human iPS cells derived platelet



REGIMMUNE Corporation

developing innovative solutions for treating immune disorders caused by nonspecific and/or excessive immune reactions



Genomix Co., Ltd.

R&D on drugs and medicine those inducing regeneration



iHeart Japan Corporation

Innovative next-generation therapy that uses cardiovascular cells derived from human iPS cell





Shenyang Quan Hui International Geriatric Rehabilitation Ltd.

operating nursing homes and providing nursing and rehabilitation care services

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Investment Portfolio - New Investment Case



~Shenyang Quan Hui International Geriatric Rehabilitation Ltd.~

■ Location: Hunnan New District, Shenyang, China

■Company foundation: May 2004

(facility construction in 2011)

■CEO: Wang Lijun

■Shareholders:

Hong Kong Quan Hui International Ltd., JAIC Shenyang Fund, Sanga Holdings Co., Ltd. (a Japanese nursing care provider)





- ✓ A Japan-China joint venture company operating nursing homes and providing nursing and rehabilitation care services in suburbs of Shenyang City in a large-scale facility with a capacity of about 1,000 beds.
- ✓ Despite the likely aging of population in the near future, China lacks facilities, human resources and expertise in elderly care.
- ✓ The alliance resulted from JAIC's involvement, linking the Chinese business operator and the
 Japanese nursing care provider and actively participating in the discussions for alliance.



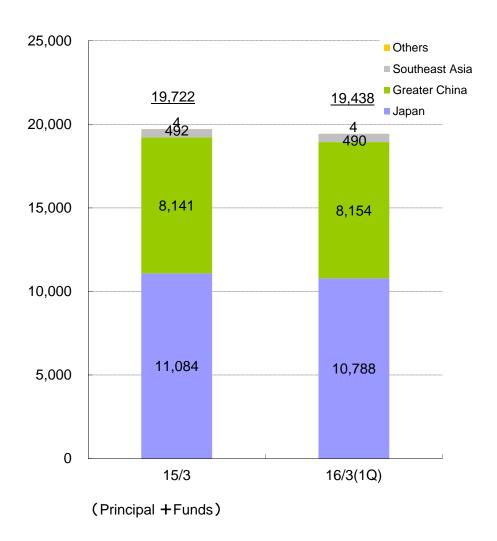


Investment Portfolio Breakdown



◆By Area





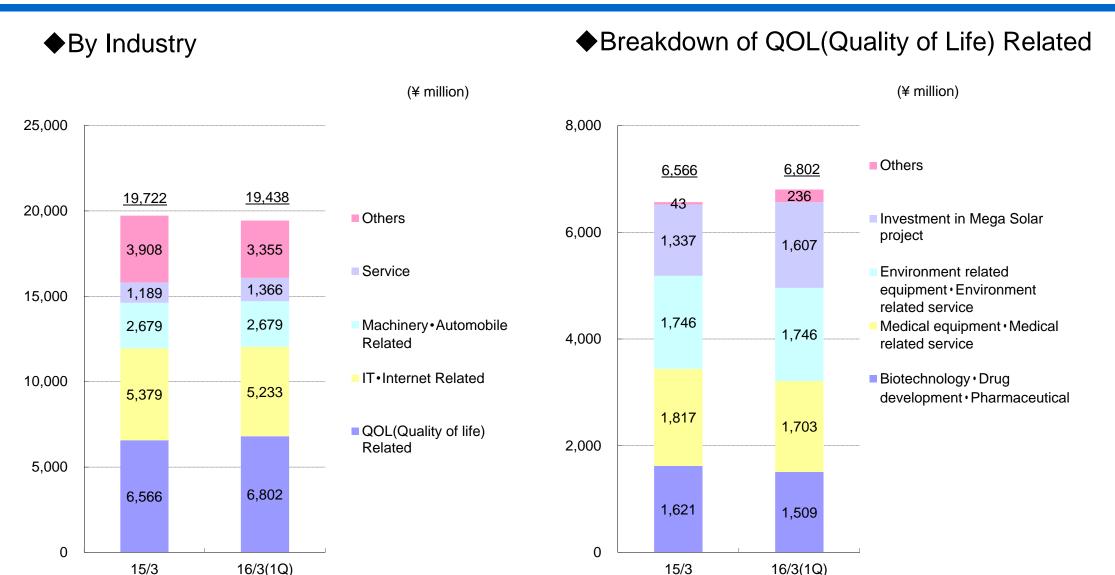
Note: Investments in funds managed by third parties and in which the JAIC Group is not involved in the management, are not included.

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Investment Portfolio Breakdown

(Principal +Funds)





Note: Investments in funds managed by third parties and in which the JAIC Group is not involved in the management, are not included. Classification of industry is changed from 2016/3(1Q). This change is also reflected on the figures of 2015/3.

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(Principal +Funds)

Balance Sheet – Breakdown of Operational Investment Securities



◆By Area

◆By Industry

(JPY Million)

(JPY Million)

	15/3 PAS	16/3(1Q) PAS
Japan	7,803	7,669
China, Hong Kong, Taiwan	3,019	3,179
Southeast Asia	448	448
Others	1	1
		-
Total ①	11,272	11,298

	15/3 PAS	16/3(1Q) PAS
QOL(Quality of Life)	3,427	3,744
IT/Internet	3,013	3,057
Machinery/Automobile	1,323	1,323
Service	661	1,386
Others	2,845	1,787
Total ①	11,272	11,298

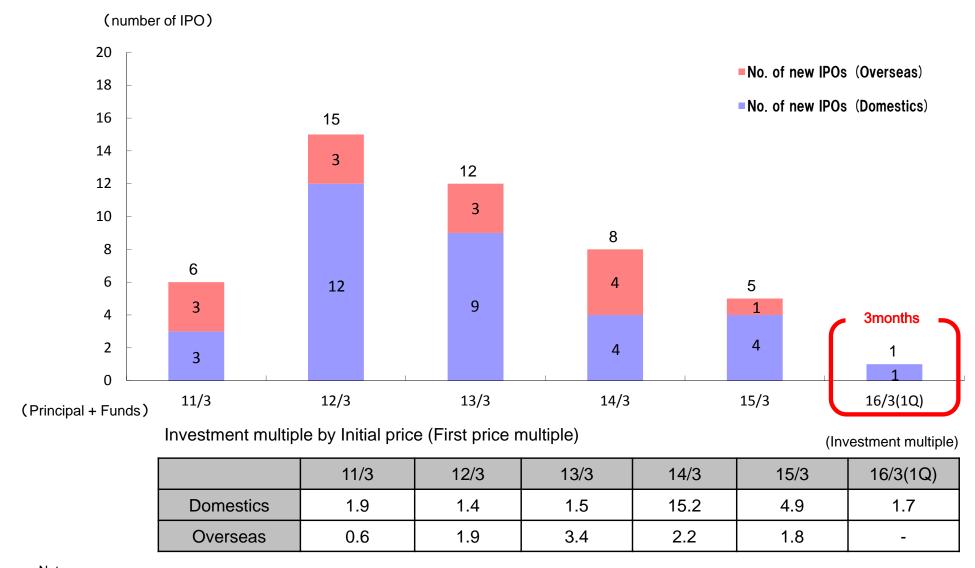
Investment in funds ②	2,831	2,633
Investment from subsidiaries ③	382	367
Valuation and translation adjustments 4	1,113	1,202
Total (1)+(2)+(3)+(4)	15,600	15,501

Note: Classification of industry is changed from 2016/3(1Q). This change is also reflected on the figures of 2015/3.

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JAIC-Backed IPOs





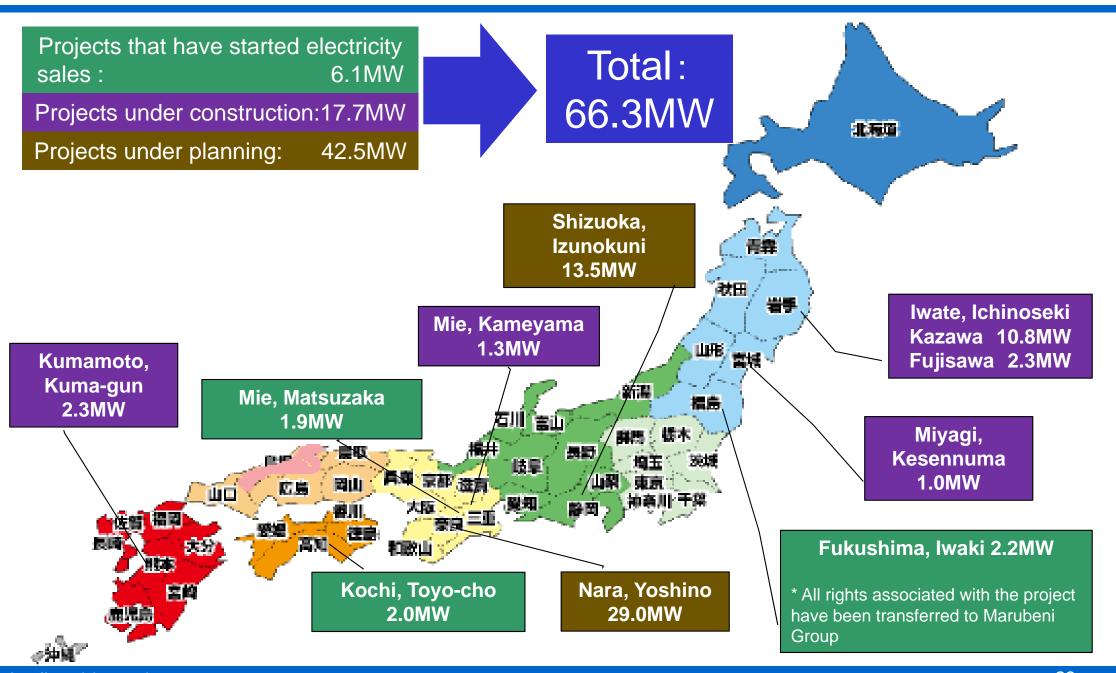
Note

- 1: IPOs include acquisition by listed company as a result of equity swap etc. (1 in 2010/3, 1 in 2011/3, 2 in 2014/3 and 2 in 2015/3).
- 2: First price multiple = Gross market capitalization at first price/Total our acquisition cost. However, the calculation of the first price multiple does not include the companies whose shares are acquired by listed companies as a result of equity swaps etc.

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Investments in Mega Solar Projects





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Company Data (as of June 2015)



Company name Japan Asia Investment CO., Ltd. Abbreviation; JAIC

Head office 3-11 Kandanishiki-cho, Chiyoda-ku, Tokyo 101-8570, Japan

Established July 10, 1981

Paid-in capital 4,653 million yen

Listed market Tokyo Stock Exchange, 1st Section

Number of

employees

44 (Consolidated) /24 (Non-consolidated)

Main business • Investment activities

Management of investment funds

Others

Board of Directors President & CEO Osamu Hosokubo

Executive Managing Director Tetsuro Shimomura

Director Kazunori Omori *

Outside Director Hitoshi Yasukawa*
Outside Director Tadashi Nunami*

*members of Audit and Supervisory Committee

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JAIC

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